



MEMBER
VOLUME
DISCOUNT

ESA member companies have the advantage of choosing from a number of ways to obtain training they want, in the form they prefer and at the price they deserve.

PRIVATE CLASSES

For companies that want an outside industry expert providing instruction, NTS offers private classes. We will send an NTS-certified instructor directly to your facility. Pick the course with the dates, times and locations customized to fit your company's needs! Instructor fee and travel expenses, plus book and exam fees are included in the following prices:

Category A Courses: Certified Alarm Technician Level I; BASA/FASA Certified Alarm Technician Level I*; Oklahoma Certified Alarm Technician Level I; Advanced Intrusion Systems; Fire Alarm Installation Methods; Electronic Access Control; Oklahoma Electronic Access Control; Professional Fire Alarm Design; Security Sales Essentials Two Day Course; Troubleshooting, Service & Maintenance; Video System Technologies; Oklahoma Video System Technologies.

Number of Students	Non-Member Rate	1-15*	16-30	31-50	51-64	65+
	\$495.00	\$395.00	\$365.00	\$345.00	\$325.00	\$305.00

*Florida ECLB Provider #0000856 / Course # 0007492 & 0007491

Category B Courses: International Building Code; Life Safety Code; Residential Fire Alarm; Texas-Residential Fire Alarm Technician; Understanding Electronic Security Systems.

Number of Students	Non-Member Rate	1-15*	16-30	31-50	51-64	65+
	\$375.00	\$275.00	\$255.00	\$240.00	\$225.00	\$210.00

*ESA Training School - Texas DPS-PSB License #Y00111 Texas SFMO Training School License #FAS-1854887

Category C Courses: Texas 18 Hour Alarm Level I; Florida BASA/FASA Certification Course.

Number of Students	Non-Member Rate	1-15*	16-30	31-50	51-64	65+
	\$385.00	\$285.00	\$265.00	\$250.00	\$235.00	\$220.00

ESA Training School - Texas DPS-PSB License #Y00111 Texas SFMO Training School License #FAS-1854887
Florida ECLB Provider #0000856 / Course #0801167 & #0801166

* Minimum number of students required

PRIVATE CLASSES

Virginia Electronic Security Technician Course for: Electronic Security Technician: 30E Electronic Security Core Subjects (4 hours) and 35E Electronic Security Technician Entry-Level (10 hours); and Electronic Security Technician's Assistant - 30E Electronic Security Core Subjects Entry-Level (4 hours).

Number of Students	Non-Member Rate	1-15*	16-30	31-50	51-64	65+
	\$325.00	\$225.00	\$205.00	\$190.00	\$175.00	\$160.00

Electronic Security Association-National Training School - Virginia DCJS Certification #88-10068

NTS ONLINE

Power User Discount Packages for NTS Core Courses - All of ESA's most popular courses are now available online for self-paced on demand learning. ESA member companies that plan to use online training in volume can take advantage of substantial discounts on ESA's already affordable rates.

Category A Courses: Certified Alarm Technician Level I; BASA/FASA Certified Alarm Technician Level I*; Oklahoma Certified Alarm Technician Level I; Advanced Intrusion Systems; Fire Alarm Installation Methods; Electronic Access Control; Oklahoma Electronic Access Control; Security Sales Essentials Two Day Course; Video System Technologies; Oklahoma Video System Technologies.

Pre-Purchase Number of Courses	*Non-Member Rate Per Course	*Member Power User Total Per Course	Member Power User SAVINGS!
Including DIGITAL Course Materials			
1 - 15	\$385	\$285	\$100 - \$1,500
16 - 30	\$385	\$265	\$1,920 - \$3,600
31 - 50	\$385	\$245	\$4,340 - \$7,000
51-74	\$385	\$225	\$8,160 - \$11,840
Including PRINT Course Materials			
1 - 15	\$415	\$315	\$100 - \$1,500
16 - 30	\$415	\$295	\$1,920 - \$3,600
31 - 50	\$415	\$275	\$4,340 - \$7,000
51-74	\$415	\$255	\$8,160 - \$11,840
*Florida ECLB Provider #0000856 / Course Numbers: FASAeb 0801518 & BASAeb 0801517			

* Minimum number of students required

NTS ONLINE

Category B Courses: International Building Code; Life Safety Code; Texas 18 Hour Alarm Level I; Texas Residential Fire Alarm Technician; Understanding Electronic Security Systems.

Pre-Purchase Number of Courses	*Non-Member Rate Per Course	*Member Power User Total Per Course	Member Power User SAVINGS!
Including DIGITAL Course Materials			
1 - 15	\$350	\$250	\$100 - \$1,500
16 - 30	\$350	\$230	\$1,920 - \$3,600
31 - 50	\$350	\$210	\$4,340 - \$7,000
51-74	\$350	\$190	\$8,160 - \$11,840
Including PRINT Course Materials			
1 - 15	\$350	\$280	\$100 - \$1,500
16 - 30	\$350	\$260	\$1,920 - \$3,600
31 - 50	\$350	\$240	\$4,340 - \$7,000
51-74	\$350	\$220	\$8,160 - \$11,840
ESA Training School - DPS Texas License #Y00111; Texas SFMO Training School License #FAS-1854887			

BASA/FASA 14 Hour Online - Initial Licensing Course

Pre-Purchase Number of Courses	*Non-Member Rate Per Course	*Member Power User Total Per Course	Member Power User SAVINGS!
1 - 25	\$225	\$199	\$26 - \$650
26 - 50	\$225	\$189	\$936 - \$1,800
51+	\$225	\$179	\$2,346+
*Florida ECLB Provider #0000856 / Course No.: FASAeb 0801688 & BASAeb 0801689			

BASA/FASA 6 Hour Renewal Online

Pre-Purchase Number of Courses	*Non-Member Rate Per Course	*Member Power User Total Per Course	Member Power User SAVINGS!
1 - 25	\$125	\$99	\$26 - \$650
26 - 50	\$125	\$95	\$780 - \$1,500
51+	\$125	\$90	\$1,785+
Florida ECLB Provider #0000856 / Course No.: FASAce 0801752 & BASAce 0801751			

***Pricing reflected includes the proctored exam fee. Online courses must be taken within 18 months from the time of purchase.**

NTS ONLINE

OSHA 10 Hour Construction

Pre-Purchase Number of Courses	*Non-Member Rate Per Course	*Member Power User Total Per Course	Member Power User SAVINGS!
1 - 25	\$95	\$79	\$16 - \$400
26 - 50	\$95	\$70	\$650 - \$1,250
51+	\$95	\$65	\$1,530+

Ineligible for CEU Hourly Bundle Registrations - OSHA Courses provided by a third party vendor

OSHA 30 Hour Construction

Pre-Purchase Number of Courses	*Non-Member Rate Per Course	*Member Power User Total Per Course	Member Power User SAVINGS!
1 - 25	\$190	\$160	\$30 - \$750
26 - 50	\$190	\$150	\$1,040 - \$2,000
51+	\$190	\$140	\$2,550+

Ineligible for CEU Hourly Bundle Registrations - OSHA Courses provided by a third party vendor

CEU BUNDLES

For your employees that need CEUs to renew their license or maintain their certification, we offer CEU Hourly Bundled Packages. With a CEU Hourly Bundle Package you can purchase CEU hours in bulk per the chart below; savings begin by purchasing a package of 200 or more hours. You have 18 months from the time of purchase to use all the CEU hours. You can view ESA CEU course selections at <http://courses.esaweb.org/CEU.html>.

CEU Hourly Bundles	Cost Per Hour	Package Price
100 CEU Hours	\$20	\$2,000
200 CEU Hours	\$18	\$3,600
300 CEU Hours	\$16.25	\$4,875
400 CEU Hours	\$15	\$6,000
500 CEU Hours	\$13.75	\$6,875
1000 CEU Hours	\$11.75	\$11,750
2500 CEU Hours	\$10.00	\$25,000
5000 CEU Hours	\$7.50	\$37,500

For more information on how to purchase the package that is right for you, contact Pat Allen at 888-447-1689 ext 6806 or Pat.Allen@ESAweb.org today!

Discover a sample of our online CEU COURSES

These courses make it convenient for you to dedicate time towards your professional development. They are geared to help you gain new skills and earn CEU credits needed for licensure and/or certification renewals.



INTRUSION

Fundamentals of Networking - 4 hours

Egress Control and Exit Devices - 2 hours

Codes and Standards Refresher, including NEC - 2 hours

Codes and Standards Refresher - 1 hour

Methods to Reduce False Alarms - 1 hour

Troubleshooting Intrusion Alarm Devices - 1 hour

Ethical Client Relations - 1 hour



SERVICE

Troubleshooting, Service and Maintenance CEU Series - 6 hours

Introduction to the Digital Home - 4 hours

Home Theater Demystified - 4 hours

Troubleshooting Using Test Equipment - 2 hours

Basic Circuit Troubleshooting and Testing - 2 hours

Troubleshooting Panels and Power Supplies - 1 hour

Troubleshooting Intrusion Alarm Devices - 1 hour

Troubleshooting Fire Alarm Devices - 1 hour

Troubleshooting Communications and Notification Devices - 1 hour

Troubleshooting Closed Circuit Video Systems - 1 hour

Maintenance & Inspection Processes to Avoid Trouble - 1 hour



FIRE

Residential Fire Alarm - 7 hours

Life Safety and Occupancies - 3 hours

Codes and Standards Refresher, including NEC - 2 hours

Codes and Standards Refresher - 1 hour

Methods to Reduce False Alarms - 1 hour

Troubleshooting Fire Alarm Devices - 1 hour

Egress Control & Exit Devices - 2 hours

National Electrical Code as it Applies to Fire Alarm Systems - 1 hour

Life Safety and Fire Alarm Systems - 1 hour



SAFETY

Job Safety and False Alarm Reduction - 2 hours

Job Safety Reminders - 1 hour

Explore the re-imagined NTS learning experience to find out more about these CEU offerings!



[COURSES.ESAWEB.ORG](https://courses.esaweb.org)



TAAS

asa Training Service

ESA MEMBERS-ONLY

The Industry's ONLY Customizable In-House Employee Onboarding & Staff Development Training Program

TaaS Tier 1 - ESA Systems Technician Core Skills | 0 - 6 Months of Employment

Pre-Purchase Number of Students	*Member Power User Total Per Course	*Member Power User SAVINGS!
1 - 15	\$750	Savings Begin with 16+ Packages
16-30	\$675	\$1,200 - \$2,250
31-50	\$605	\$4,495 - \$7,250
51-74	\$545	\$10,455 - \$15,170

69 Hours of Training

Including OSHA 10, Basics of Customer Service, Certified Alarm Technician Level I, Communication Strategies, Workforce Skills.

Electives customizable to your business: Cabling, Networking, Wireless Systems, Troubleshooting, Safety.

TaaS Tier 2 - Intermediate Skills | 6 - 18 Months of Employment

Pre-Purchase Number of Students	*Member Power User Total Per Course	*Member Power User SAVINGS!
1 - 15	\$1,200	Savings Begin with 16+ Packages
16-30	\$1,080	\$1,920 - \$3,600
31-50	\$972	\$7,068 - \$11,400
51-74	\$875	\$16,575 - \$24,050

80 Hours of Training

Including Troubleshooting, Service & Maintenance, NTS Technical Courses, Workforce Skills.

Electives customizable to your business: Conduit Bending, Networking, Codes, Wiring, Customer Service, Safety.

TaaS Sales Tier - Core Skills | 0 - 6 Months of Employment

Pre-Purchase Number of Students	*Member Power User Total Per Course	*Member Power User SAVINGS!
1 - 15	\$370	Savings Begin with 16+ Packages
16-30	\$333	\$592 - \$1,110
31-50	\$300	\$2,170 - \$3,500
51-74	\$270	\$5,100 - \$7,400

34 Hours of Training

Including Understanding Electronic Security Systems, Selling Integrated Systems, Selling Commercial Intrusion/Fire/Access/Video, Technical Components of Access and Video Systems.